CAPTAIN: I can't see you sitting behind a desk. (He sits se R. of coffee table.) ELSA: Well, of course, I wear a business suit and smoke a ey'ae big cigar. (FRANZ enters from the house.) RRANZ: Excuse me, Captain, Herr Detweiler would like his ea. coffee CAPTAIN: While he's telephoning FRANZ: He just finished (FRANZ pours a cup of coffee. MAX DETWEILER enters. He is charming and vital. He carries a small notebook and pencil.) ·e MAX: I'm sorry I took so long. sits CAPTAIN: Any luck? MAX: How would you like this for the Kaltzberg Festivalthe finest choral group in Austria, the greatest mixed quartet in all Europe-and the best soprano in the world? ELSA: Max, that's something I'd love to hear! see MAX: So would I. (MAX sits on stool D.L.) All I've got up nsto now is a basso who isn't even profundo. W (FRANZ exits into the house.) ELSA: Max, you always come up with a good Festival Conne cert. (The CAPTAIN takes MAX a cup of coffee with a piece of pastry on the saucer.) one. MAX: And why? Because my motto is: "Never start out look-3 ing for the people you wind up getting." That's why I've tibeen telephoning Paris, Rome, Stockholm, London-ELSA: On Georg's telephone? ve MAX: How else could I afford it? Why am I up here? CAPTAIN: I hoped it was because you liked me. MAX: Of course I like you. Why shouldn't I like you? You live like a king. You have an excellent wine cellar-ELSA: Max! e(KURT exits.)

BAIGITTA: I'm glad to go, I cannot tell a lie (KRIEDRICH exits.)

LOUISA: I flit, I float, I fleetly flee, I fly (BRIGHTA and LOUISA exit together.)

GRETL: (Sitting on the bottom stair)

The sun has gone to bed and so must I

(Still sitting she backs halfway up the steps one at a time.)

CHILDREN: (Having re-errored on the balcony)

So long farewell, auf wiedersehen, goodbye Goodbye, goodbye, goodbye.

(LIESL goes down the steps to GRETL, takes her in her arms and exits with the others.)
GUESTS: (Singing)

Goodbye.

(FRANZ announces dinner and the CAPTAIN and the guests drift off to the dining room L. MAX, excited, goes to FLSA.)

MAX: Elsa, they're extraordinary!

ELSA: Fraulein Maria taught them to do it.

MAX: I've been looking all over Austria for something like this for the Festival and I find it here.

ELSA: Wait a minute, Max.

MAX: A singing group of seven children in one family.

ELSA: Max! Georg didn't even want them to sing in front of the guests tonight. I had to persuade him.

MAX: Ah, then you have influence. You must talk to him.

ELSA: Max!

MAX: Elsa! This is important to Austria. And it wouldn't do me any harm.

They exit into the dining room. The music segues into a slow, soft version of "The Lonely Goatherd." We see MARIA come down from the third floor onto the balcony. She